

TestkingPDF



Try before you buy

Download a free sample of any of our exam questions and answers

 Download Demo

- ✓ 24/7 customer support, Secure shopping site
- ✓ Free One year updates to match real exam scenarios
- ✓ If you failed your exam after buying our products we will refund the full amount back to you.



Quality and Value

TestkingPDF Practice Exams are written to the highest standards of technical accuracy, using only certified subject matter experts and published authors for development - no all dumps.



Tested and Approved

We are committed to the process of vendor and third party approvals. We believe professionals and executives alike deserve the confidence of quality coverage these authorizations provide.



Easy to Pass

If you prepare for the exams using our TestkingPDF testing engine, It is easy to succeed for all certifications in the first attempt. You don't have to deal with all dumps or any free torrent / rapidshare all stuff.



Try Before Buy

TestkingPDF offers free demo of each product. You can check out the interface, question quality and usability of our practice exams before you decide to buy.

<http://www.testkingpdf.com>

Valid test online & stable pass king & latest PDF dumps

Exam : **C-S4CS-1911**

Title : SAP Certified Application
Associate - SAP S/4HANA Cloud
- Sales Implementation

Vendor : SAP

Version : DEMO

NO.1 Which data objects are standard migration objects in SAP S/4HANA Cloud? There are THREE answers for this Question

- A. Profit centers
- B. Plants
- C. Sales organizations
- D. Customer open items
- E. Bank master data

Answer: A,D,E

NO.2 Which adjustments can be made using the Query Builder? There are THREE answers for this Question

- A. Create custom Core Data Services (CDS) views for use in queries
- B. Copy a query from an SAP-delivered query
- C. Add, remove, or customize fields in queries
- D. Add business logic to syntax for queries
- E. Create parameters to read values from the user settings

Answer: B,C,D

NO.3 You are working on an Invoice Correction Process with Credit Memo (BKL) process in SAP S/4HANA Cloud. What does the Create Credit Memo Request process step indicate? Please choose the correct answer.

- A. Delivery of credit memo to the customer
- B. Authorization to pass a credit
- C. Customer's intention to buy the goods
- D. Intention to pass a credit to the customer

Answer: D

NO.4 Which customizing activities are allowed through the self-service configuration UI? There are TWO answers for this Question

- A. Addition of new custom fields within SAP Best Practices content
- B. Adaptation of fields within SAP Best Practices content
- C. Deletion of SAP Best Practices content
- D. Addition of new SAP Best Practices business processes

Answer: A,B

NO.5 For which extensibility approach do you use the SAP Cloud Platform? Please choose the correct answer.

- A. Classic extensibility
- B. Side-by-side extensibility
- C. Key user extensibility
- D. Managed extensibility

Answer: B

NO.6 You are designing the migration of data for a new SAP S/4HANA Cloud customer. What must the customer do to prepare? Please choose the correct answer.

- A.** Select the applicable data migration objects from the complete list of objects.
- B.** Change the provided Microsoft Excel templates to match the customer's requirements.
- C.** Design the interfaces with the non-SAP legacy system for mass transfer.
- D.** Design the programs or reports needed to extract the legacy data.

Answer: D

NO.7 What does SAP provide to customers to accelerate the implementation process for S/4HN Cloud?

- A.** ASAP
- B.** SAP Activate
- C.** Rapid Application Development
- D.** SAP Ledonardo

Answer: B

NO.8 A business creates an invoice in SAP Concur

Which actions, performed in SAP S/4HANA trigger an update in SAP Concur? 2 answers

- A.** Post invoice
- B.** Park invoice
- C.** Reverse invoice
- D.** Pay invoice

Answer: A,D